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Real Estate: The New York Way



Rosenberg & Estis, P.C.

The New York skyline is ever changing. In such a dynamic real estate market, every transaction is multifaceted. Therefore, it's essential to have a legal partner well-versed in everything from zoning laws and leasing restrictions to current trends in equity and debt financing and stronger contract negotiation. For over 40 years, Rosenberg & Estis, P.C. has done all that and more for real estate owners and developers in one of the most expensive and competitive markets in the U.S.

“All we do is real estate,” says Luise A. Barrack, Managing Member and head of the firm's Litigation Department. “We handle acquisition, financing, and leasing for all types of properties; perform the due diligence to assess project fit; evaluate

financing options; and assist with underwriting. And we're able to impart that expertise in every practice area.”

“Our depth of experience makes it possible to understand the implications of how every project detail might impact our client's business,” says Michael E. Lefkowitz, Member.

Moving at the Speed of NY

The ability to perform every aspect of real estate law makes Rosenberg & Estis an ideal long-term partner. Every lawyer is dedicated to his or her area of expertise and ensures the entire team has access to current information. The concentration in just one practice area,



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real estate law, provides clients with the economy of a relatively small shop with the resources and expertise of a large practice. The firm is able to be nimble in the fast-paced market.

“Real estate values are very high in New York, and demand outpaces supply; thus, you have a tremendous amount of sophisticated players all competing for limited product,” says Lefkowitz. “Everything is happening at a breakneck pace, so our clients have to react very quickly or they might lose a deal. We're moving just as quickly.”

The firm also stays abreast of the quickly evolving legal landscape.

“Every day there's a new law or case impacting real estate that we have to address,” says Barrack. “We represent owners, developers, commercial tenants, condominium owners, and companies involved in multibillion-dollar

LITIGATION AND TRANSACTIONAL LAW

The attorneys of Rosenberg & Estis are experienced practitioners in all of the courts in New York state, from landlord-tenant court to the Court of Appeals and the federal courts. These relationships allow the firm's clients to work with the same lawyers no matter what issues arise.

“We know what our clients are looking for, their goals based on their history, and what success looks like for them,” says Barrack.

“We deliver top-notch service at a fair and reasonable price point,” says Lefkowitz.

“Because of our success in New York, clients have requested that we expand into national work. We're happy to partner with them on such projects.”

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